



MOSER BAER INDIA LTD. 43B Okhla Industrial Estate, New Delhi 110020. India
Phone 91-11-40594444, 26911570-74 Fax 91-11-41635211/ 26911860
www.moserbaer.in



PRESS RELEASE

For Immediate Publication

Moser Baer reports Q4 Revenues of INR 4866 million

Gross Revenue for FY 2007-08 stands at 19654 million

New Delhi, 30 April 2008:

Moser Baer India Limited, the global technology major, today announced its Financial Results for the fourth quarter of Fiscal Year ended 31st March 2008 (FY '08).

Gross revenue in Q4 of FY '08 stood at INR 4866.3 million as against INR 5507.8 in Q4 of Fiscal Year ended 31st March 2007 (FY07). For FY08, the company reported a gross revenue of INR 19,654.0 million as compared to INR 20,746.0 million in FY '07.

EBITDA for FY '08 is INR 5136.6 million translating into an EBITDA margin of 25.7% for FY '08 against 29.2% in FY07. This is mainly on account of pricing pressure being experienced in the global optical media market on account of the Philips licensing issue.

The company registered a Cash Profit of INR 450.8 million for Q4 of FY' 08 and at INR 3542.7 million for the FY '08. The optical media business also generated INR 2813.1 million of cash from operations in FY '08 despite the difficult market environment.

The company registered a Net Loss after tax of INR 717.2 million in Q4 of FY '08 as against a Net Profit after tax of INR 397.2 million recorded in Q4 of FY '07. For the fiscal year ending 31st March 2008, the company recorded a Net Loss of INR 792.6 million as compared to Net Profit of INR 1097.9 million in FY '07.

The highlights of the current year have been the increasing contribution from new businesses. While the Entertainment business achieved net break even in less than 12 months on operations, the PV business has also achieved significant revenue traction and is rapidly achieving scale. The entertainment business achieved a revenue of USD 10 million in Q4 of FY 08, while the company's wholly owned PV subsidiary achieved USD 20 million in revenues during the Q4 of FY '08.

According to **Ratul Puri, Executive Director, Moser Baer India**, “Our aggressive volume-price strategy over the past year has started to yield results with fringe players finding it hard to sustain themselves. Industry consolidation and increasing demand traction in Blu-Ray are the positive hues to an otherwise sedate industry environment in the near to medium term. Long term variables still remain healthy as need for storage and consumer demand continues to grow. We continue to invest judiciously in new generation technology as the optical media business continues to generate substantial free cash in a difficult environment.”

“Our new businesses are growing steadily and are poised to scale up rapidly. We have already emerged as the largest player in the Home Video segment, with this business expected to grow to revenues of USD 200 million by 2010. PV is set for an explosive growth as we execute capacity expansion in a supply constrained industry. We aim to be one of the leading players in the world”, he added.

Yogesh Mathur, Group CFO, Moser Baer India said, “In Blank Optical Media, our production was disrupted in mid-year due to problems in our power plant. The issue is fully resolved and capacity optimization will be achieved in the coming quarters. Turnover was also impacted during the year by the strengthening of rupee and the difficult industry environment.

Overall, aggressive pricing and flat sales volume were the two major contributory factors affecting the bottom line; however, net operating cashflows continue to be strong on the back of judicious capex spends and working capital control.

In the forthcoming few quarters, both PV and Entertainment continues to implement their growth plans while the optical media business will generate substantial free cash from operations.”

Adds Ravi Khanna, CE, MBPV, “The PV business has stabilised the initial 40MW line to achieve benchmark yields and productivity norms on both cells and modules as well as achieved landmark long term sourcing contracts for wafers; we continue to ramp up capacities in a rapidly growing global market.”

“The Entertainment business will benefit from the selective foray into content creation which will complement the Home Video segment. Our initial foray in Content production with “Shaurya” and “Vellitherai” has received good response from viewers and critical acclaim. We are well on our way to achieve set targets”, **Harish Dayani, CE, Moser Baer Entertainment**, said.

PV Business- Update & Outlook

The PV business achieved revenues of USD 20 million in Q4 of FY '08 and USD 43 million in FY '08. The 40 MW crystalline silicon line is being expanded to 80 MW as planned by the end of next month. The production capacity of solar modules has been expanded to 40 MW. The Thin Film project facility is nearing completion with commencement of mechanical trials expected in early May 2008.

The business has tied up significant customer orders and MoUs, including two solar farms in Rajasthan and Punjab. The company plans to aggressively tie up further arrangements in several states to drive grid-connected solar farms to demonstrate their techno-economic viability and attractive returns as a source of green peaking power. The company is on track to ramp up crystalline silicon cell line capacity to 180 MW in FY 09 and is tying up equipment for the 600 MW expansion of Thin Film capacity.

Entertainment Business- Update & Outlook

The Entertainment business achieved breakeven and has registered revenues of USD 42 million for FY '07. The company has released its first Hindi feature film "Shaurya" and first Tamil film "Vellitharai" in theatres across India.

Emphasis on acquiring new title releases should help give further impetus to the growth of the business. The business remains on track to achieve revenues of over USD 200 million by 2010.

About the Company

Moser Baer, headquartered in New Delhi, is a leading global technology company. Established in 1983, the company successfully developed cutting edge technologies to become the world's second largest manufacturer of Optical Storage media like CDs and DVDs. The company also emerged as the first to market the next-generation of storage formats like Blu-ray Discs and HD DVD. Recently, the company has transformed itself from a single business into a multi-technology organisation, diversifying into exciting areas of Solar Energy, Home Entertainment and IT Peripherals & Consumer Electronics.

Through its wholly owned subsidiaries, the company manufactures photovoltaic cells and modules by straddling multiple technologies including crystalline silicon, concentrator, nano technologies and thin films. Moser Baer Entertainment offers home video titles in various Indian languages at unmatched prices and is also engaged in film production and theatrical distribution. The company has also initiated marketing of a series of IT Peripherals and Consumer Electronics gadgets.

Moser Baer has over 6,000 full-time employees and multiple manufacturing facilities in the suburbs of New Delhi.

Website: www.moserbaer.in

Disclaimer

Certain statements in this release concerning future growth prospects involve risks and uncertainties, especially those relating to future industry outlook and our ability to manage growth and intense competition within the Industry. Actual market conditions and our performance may differ from our guidance. This estimate is based on current market trends. Among other factors, a sharp and sustained strengthening of the Indian Rupee and a significant weakening in global demand could adversely impact the company's earnings.

In case you need further information, please contact:

Puneet Taneja
Corporate Voice Weber Shandwick
puneet@corvoshandwick.co.in
(M) 09810023281

Results at a Glance (next page)

MOSER BAER INDIA LIMITED

Registered Office: 43-B, Okhla Industrial Estate Phase-III, New Delhi - 110 020

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2008

(Rs. in million)

S.No.	Particulars	Quarter Ended		Year to date figures for the		Previous Accounting Year ended 31.03.2007
		31.03.2008	31.03.2007	Current Year ended 31.03.2008	Previous Year ended 31.03.2007	
		(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1	Net Sales / Income from Operations	4,710.51	5,255.74	18,997.89	19,824.73	19,824.73
2	Other Income	46.96	193.23	1,014.31	787.71	787.71
3	Total Income (1+2)	4,757.47	5,448.97	20,012.20	20,612.44	20,612.44
4	Expenditure					
	a. (Increase)/Decrease in stock of Finished Goods, Work in Progress, Traded Goods and Film Rights	(144.97)	(3.98)	(1,025.06)	(626.32)	(626.32)
	b. Consumption of raw materials, stores and packing material	2,444.83	2,666.96	10,151.00	10,675.51	10,675.51
	c. Purchase of traded goods and Film Rights	243.13	12.36	557.85	73.11	73.11
	d. Employees cost	448.76	342.37	1,893.09	1,439.27	1,439.27
	e. Depreciation (includes amortisation)	1,178.95	929.34	4,315.87	3,578.70	3,578.70
	f. Other expenditure	908.61	705.50	3,298.67	3,028.81	3,028.81
	g.Total Expenditure	5,079.31	4,652.55	19,191.42	18,169.08	18,169.08
5	Interest	448.11	348.26	1,793.57	1,244.85	1,244.85
6	Exceptional items	41.76	-	199.65	-	-
7	Profit/ (Loss) from Ordinary Activities before tax (3-4-5+6)	(728.19)	448.16	(773.14)	1,198.51	1,198.51
8	Tax expense	(10.97)	50.97	19.45	100.64	100.64
9	Net Profit/ (Loss) from Ordinary Activities after tax (7-8)	(717.22)	397.19	(792.59)	1,097.87	1,097.87
10	Extraordinary Items (net of tax expense)	-	-	-	-	-
11	Net Profit/ (Loss) for the Period (9-10)	(717.22)	397.19	(792.59)	1,097.87	1,097.87
12	Paid-up equity share capital (Face value:Rs.10/- per share)	1,682.31	1,116.01	1,682.31	1,116.01	1,116.01
13	Reserves excluding revaluation reserves as per balance sheet of previous accounting year					19,852.17
14	Earnings Per Share: (not annualised)					

	a) Before Extraordinary items					
	- Basic (Rs.)	(4.26)	2.37	(4.72)	6.56	6.56
	- Diluted (Rs.)	(4.26)	2.36	(4.71)	6.52	6.52
	b) After Extraordinary items					
	- Basic (Rs.)	(4.26)	2.37	(4.72)	6.56	6.56
	- Diluted (Rs.)	(4.26)	2.36	(4.71)	6.52	6.52
15	Public shareholding					
	- Number of shares	140,810,963	93,321,090	140,810,963	93,321,090	93,321,090
	- Percentage of shareholding	83.70	83.62	83.70	83.62	83.62

Notes:

1 There were no outstanding complaints from the shareholders at the beginning of the quarter and all the 8 complaints received from the shareholders during the quarter have been replied to satisfactorily.

2 The company is primarily in the business of manufacture and sale of Optical Storage Media. The other activities of the company comprise creation/ replication and distribution of content, sales of consumer electronic products and operation and maintenance of sector specific Special Economic Zone for non-conventional energy. The segment revenues, results and assets of the other activities do not constitute reportable segments under AS-17 and accordingly no disclosure is required.

3 During the quarter ended March 31, 2008, 50,700 equity shares of Rs. 10 each fully paid up were issued and allotted pursuant to the exercise of stock options under the Moser Baer India Limited Employees Stock Option Scheme (2004).

4 Exceptional item represents the resultant profit from the sale, during the quarter, of preference shares of Moser Baer Photo Voltaic Limited (a step down subsidiary of the Company), pursuant to restructuring plans for achieving administrative and operating synergies.

5 During the quarter, the Company established a step down subsidiary - Cubic Technologies B.V. in the Netherlands.

6 Figures of the previous period/ year have been regrouped and rearranged wherever necessary.

7 The above results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on April 30, 2008.

For and on behalf of the Board of Directors of
Moser Baer India Limited

Place: New Delhi
Date: April 30, 2008

DEEPAK PURI
Managing Director